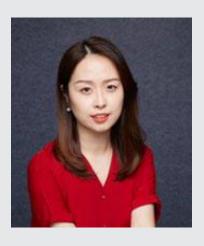
## **NOMURA**



Ms. Quinn Huang
Head of Business Development and Key Account Management
Boehringer Ingelheim

Quinn Huang leads business development team across Greater China, Singapore, and the West Coast of the US, acquiring new business and strengthening existing portfolio.

She manages key accounts with marketed PD-1 generating over 50 million EUR in annual revenue for BioChina, and smaller accounts with clinical assets. Plan and direct marketing events, including branding, speaking at summits and hosting panel discussions, in the assigned territory. She also provides marketing intelligence on the local CDMO landscape to corporate marketing and strategy teams. She serves on the site leadership team, project & product management committee and local digital board at BioChina, sponsoring multiple internal projects and initiatives.

Quinn has a Master degree in bioengineering and currently based in Shanghai.