



Ravi Raju

Head of International Wealth Management, Asia ex-Japan

Ravi Raju is Nomura's Head of International Wealth Management, based in Singapore. He was appointed to the role in September 2020.

Ravi is responsible for expanding the firm's wealth management business outside Japan. He works closely with Nomura's Global Markets and Investment Banking businesses to expand the firm's product offerings and spearhead a streamlined, solutions-driven coverage effort for clients, particularly entrepreneurs, family offices and external asset managers.

Ravi has nearly three decades of experience in financial markets. Prior to Nomura, he was UBS's Head of Ultra High Net Worth and Global Family Office in Asia Pacific. Before that, he was with Deutsche Bank for ten years as Head of Wealth Management for Asia Pacific, leading its growth into a top private bank in the region. For three years at Deutsche, he had additional responsibilities for the firm's asset management division in Asia Pacific. He started his career with Citibank, where he held several senior roles across Asia Pacific and the Middle East.

Ravi holds an MBA from the Faculty of Management Studies, Delhi, India.